

# Raya Salter, Esq.

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## **Professional Experience** (<https://www.linkedin.com/in/raya-salter-54318a1/>)

### **PRINCIPAL CONSULTANT | IMAGINE POWER, LLC | 2016-CURRENT**

- Attorney for the State of Hawaii, Legislative Reference Bureau. Draft legislation, revise statutes and conduct studies, with a focus on energy and environmental law.
- Clients include Tetris magnate Henk Rogers and the Ulupono Initiative.

### **ADJUNCT PROFESSOR | FORDHAM UNIVERSITY SCHOOL OF LAW | 2015-CURRENT**

### **SENIOR ATTORNEY | NATURAL RESOURCES DEFENSE COUNCIL | 2014-2016**

- Developed US state and federal energy regulatory law and policy frameworks to promote clean and renewable energy integration onto the electric grid with a focus on "utility business models."
- Represented NRDC in New York's "Reforming the Energy Vision" proceeding before the New York Public Service Commission; led and participated in coalitions that successfully advocated for robust RPS standards and environmental justice rules for New York State.
- Advised on the planning and execution of a new 11 million dollar grant to advocate for low income energy efficiency in 9 states.
- Built and led coalitions that successfully secured increased funding commitments in New York and Pennsylvania for low income energy efficiency and clean energy programs.
- Led the development of technical studies and white papers, including a 9 state potential study for multifamily energy efficiency, studies of renewable energy and steam systems for multifamily buildings in New York City.

### **REGULATORY ATTORNEY | ENVIRONMENTAL DEFENSE FUND | 2012-2014**

- Advised EDF's development of electric sector policy designed to drive transformative change the U.S. electric system.
- Advised EDF in the planning and initial operation of a \$40 million dollar grant in 4 states.
- Represented EDF in California's dynamic rate design docket before the California Public Utilities Commission; secured adoption of EDF's preferred residential time-of-use rate design.
- Worked with Illinois utilities (Commonwealth Edison and Ameren Illinois) to develop and implement environmental performance metrics to be evaluated annually in tandem with their \$3.2 billion smart grid deployment.

### **ENERGY REGULATORY ASSOCIATE | DEWEY & LEBOEUF | 2008-2012**

- Advised on energy projects and transactions, including domestic and international mergers and acquisitions, debt restructuring, leveraged finance and project finance with a focus on regulatory approvals, compliance, public service commissions and the Federal Energy Regulatory Commission.
- Worked on secondment as in-house counsel for Consolidated Edison Company of New York, the state's largest utility. Provided regulatory advice on state and federal matters.

## Education

### **JURIS DOCTOR | 2008 | FORDHAM UNIVERSITY SCHOOL OF LAW**

- Dewey Ballantine LLP Scholar, Hon. George Bundy Smith Scholar, Fordham Moot Court Board, Leitner Fellow for International Human Rights, Member, Fordham International Law Journal.

### **BACHELOR OF ARTS | 1994 | WESLEYAN UNIVERSITY**

- Major: Economics.
- Related coursework: S.E.O. Investment Banking Fellow, Study Abroad at the London School of Economics.

## Media, Public Speaking and Storytelling

- Experienced public speaker, TV host, author and content creator.
- Reel available at: <https://www.youtube.com/watch?v=Bskech9sg4c&t=75s>. SAG-AFTRA eligible.

## Professional Affiliations

- Member, New York Bar.
- Vice-Chair, American Bar Association Climate Change Program.
- Member, IUCN World Commission on Environmental Law.
- Vice President, Wesleyan University Lawyers Alumni Association.
- Member, American Bar Association Section on Environment, Energy and Resources.

## Select Publications

- Editor and contributor, "Energy Justice," New Frontiers in Energy Law Series, Edward Elgar, 2018.
- Contributing author and project manager, "Energy Efficiency Potential in Affordable Housing," Natural Resources Defense Council, May 2015.
- Raya Salter, "Tracking the Value of Smart Grid in Illinois and Beyond," ElectricityPolicy.com, April 2014.
- Raya Salter and Ashley Brown, "Can Smart Grid Technology Fix the Disconnect Between Wholesale and Retail Pricing?" The Electricity Journal, Vol. 24, Issue 1, 2010.
- Raya Salter and Ashley Brown, "Smart Grid Issues in State Law and Regulation," a white paper for the Galvin Electricity Initiative, 2010.

## Select Speaking Engagements

- Featured guest, Hawaii News Now Sunrise Edition, to discuss Energy Justice book, December 17, 2018.
- Featured expert, Verizon Humanability ad, "Why Hawaii Acts on Climate," Honolulu, HI, August, 2018.
- Hawaii Energy Law & Finance Conference, "Distributed Generation," Honolulu, HI, July 21, 2017.
- Hawaii VERGE Conference, "Hot Topics in New Utility Business Models," Honolulu, HI, June 2016.
- Legal and Professional Education Seminar, "Hawaii's 100% Renewable Energy Vision: Developments in Law and Policy," Honolulu, HI, May 2016.
- Maui Utilities Conference, "The Changing Utility Regulatory Compact," Maui, Hawaii, March 2015.